

# TESTIMONIALS

## Business & Profit Improvement

*Ron was a key asset to the turnaround and restructure team that plugged the \$25 million annual shortfall of our Western Division. His keen analytical abilities and sense of strategic direction made him a leader in solving this insurmountable drain on our revenues.*



William Daiger  
CEO, MNB

## Bill Daiger

CEO, Maryland National Bank

## Planning & Execution

*Ron was an invaluable asset to our executive team. His outstanding research challenged the status-quo by showing that the market's assessment of credit growth was tied to bricks and mortar branches was wrong. His findings changed our perceptions and ultimately made MBNA possible.*



Charles M. Cawley  
Founder, MNBA

## **Charlie Cawley**

Founder, CEO and Chairman, MBNA a \$34B company

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# Turnarounds & Transformations

*Ron (Wills) has accomplished amazing results in restoring our 150 year old institution to its former glory by energizing our constituencies, raising over \$13 MM targeted to rebuild the campus and proposing plans that have led to a tripling of the institution's revenue. Ron has shown true leadership through his actions and accomplishments.*



## **Kevin Foster**

President, Alumni Association recognition, historic Washington, DC non-profit

## **Leadership**

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CEO, Maryland National Bank

*We are recognizing Ron Wills for his proven record in rebuilding and revitalizing companies in Maryland and his demonstrated core commitment to the betterment of our community.*



## **Pradeep Ganguly**

Montgomery County Economic Dev. Director

*Ron's leadership, creativity and business acumen contribute greatly to his personal success and enhances the organizations he is affiliated with.*



## **Dave Edgerley**

Former Maryland Secretary of Economic Development

## **Community Service**

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Former Maryland Secretary of Economic Development

**CALL US TODAY (240) 242-9483**