

ABOUT

THE MASTERMIND ATTITUDE

If you own a business, imagine having the collective wisdom of a room full of fellow business owners working together to find the perfect solution to your issues. That's hundreds of years of collective wisdom, thousands of experiences and real world solutions, and countless best practices all focused on making you and fellow Members successful and stress-less.

Come armed with your BHAG* and let's get to work!

Have you been looking for ways to grow your business but also for ways to reduce the stress of being the CEO or Owner? Our network helps growth-oriented small business owners to build, and revitalize the organizations – implementing accurate financial systems, acquiring new clients, managing successful teams across organizational divisions, and building scalable companies.

*James Collins – Built to Last: Successful Habits of Visionary Companies “Big Hairy Audacious Goal”

Governor Larry Hogan of Maryland meeting with Ron Wills, Principal and Co-Founder, GlobalCEO SOLUTIONS

“Lessons from the Mastermind Group: Optimization – Finding Pockets of Productivity, Revenue Growth and Expense Reduction”
Presentation by Ron Wills

BACKGROUND & EXPERIENCE

Ron Wills, Principal and Founder, GlobalCEO

SOLUTIONS LLC

Coach, Facilitator, Author and Presenter. Every month I have the great pleasure to work with over 20 business owners every month in Mastermind groups tailored to their companies' needs. In my role, I am honored that these hard working business owners, CEOs and Presidents, count on me for support and a sounding board for new growth and revenue strategies, new operational improvements, sales plans and management and overall financial strategic plan development.

- When I advise, I advise from experience. I have held CEO, COO and CFO level positions in many organizations, with real-life experience with real-life responsibilities.
- I have 35 years experience in transforming companies whether they be start-ups, companies wishing to grow, companies looking for an exit or troubled companies.
- I have been called on to solve the largest corporate problems and have succeeded.
- I know intimately the burden of running my own company and respect the responsibilities that owners and CEOs carry with them every day.

MY CORE BELIEFS

Whoever is careless with the truth in small matters cannot be trusted with important matters

– Albert Einstein

When we work for you, we are frank and honest. We provide in-depth analysis of your business that will prescribe the straightest path whether it is to additional profits or a way out of a pressing financial condition. You will always know that we will be straight forward and honest in our recommendations to you and provide that information in the most focused and accurate way possible.

If you could kick the person in the pants responsible for most of your trouble, you wouldn't sit for a month.

– Theodore Roosevelt

We are in this together. We take the responsibility to help you succeed and prosper. Together, we form a team that can be unstoppable in bringing out the best in your people and the highest potential for your firm.

Fast is fine, but accuracy is everything.

– Wyatt Earp

We agonize over the analysis we complete for you, we steadfastly look for alternative paths and plans that can enhance your company's success and we provide our recommendations in clear concise ways for you and your staff to carry out. Accuracy is a guiding principal of our firm.

Be kind, for everyone you meet is fighting a harder battle.

– Plato

We do a lot of work for troubled companies. We know what it is like for you to have to struggle with cash flow, meeting payroll and dealing with disgruntled lenders. You have our promise that we will not add to your burdens. We will strive to help you remove the stress and get back to enjoying the business you created and you manage every day.

CALL US TODAY AT (240) 242-9483