

HOME

“Your Company’s Goals are My Focus”

Ronald K. Wills, Principal and Founder

DON'T GO AT IT ALONE

The challenges of being a business owner can, at times, feel overwhelming with decisions made in a vacuum. Owners don't often think of the cost of *attempting to go at it alone*, without feedback from other like-minded business owners but *this is a costly mistake*.

Think about a mistake you have made as leader of your company – hiring the wrong person, buying that software that almost shut down your company, stocking up on inventory you never could sell – could it have been averted with the council and feedback of other business owners who may have shared similar circumstances in the past?

Could one bit of advice from an owner who suffered from the same problems have helped you? What would that be worth?

At CEO Focus we bring together CEOs from companies throughout the Washington, DC area to share new ideas, best practices and each others' Big Ideas

so that you *Never Have to go at it Alone Again.*

MASTERMIND GROUPS



OUR GLOBALCEO COMPANIES

PARENT COMPANY



OUR SALES & NEW BUSINESS DEVELOPMENT COMPANY



WHO WE SERVE

Good Companies who want to be Great

Owners looking to Exit

Owners Who Would Benefit from Mastermind Groups

Companies who want to Acquire to Grow

Those in need of Corporate Restructuring to Re-Engineering

[More info](#)

GREAT COMPANIES WHERE WE HAVE WORKED

TESTIMONIALS

Ron was an invaluable asset to our executive team. His outstanding research challenged the status-quo by showing that the market's assessment of credit growth was tied to bricks and mortar branches was wrong. His findings changed our perceptions and ultimately made MBNA possible.

Charlie Cawley

Founder, CEO and Chairman, MBNA a \$34B company

Ron was a key asset to the turnaround and restructure team that plugged the \$25 million annual shortfall of our Western Division. His keen analytical abilities and sense of strategic direction made him a leader in solving this insurmountable drain on our revenues.

Bill Daiger

CEO, Maryland National Bank

We are recognizing Ron Wills for his proven record in rebuilding and revitalizing companies in Maryland and his demonstrated core commitment to the betterment of our community.

Pradeep Ganguly

Montgomery County Economic Dev. Director

Ron (Wills) has accomplished amazing results in restoring our 150 year old institution to its former glory by energizing our constituencies, raising over \$13 MM targeted to rebuild the campus and proposing plans that have led to a tripling of the institution's revenue. Ron has shown true leadership through his actions and accomplishments.

Kevin Foster

President, Alumni Association recognition, historic Washington, DC non-profit

Ron's leadership, creativity and business acumen contribute greatly to his personal success and enhances the organizations he is affiliated with.

Dave Edgerley

Former Maryland Secretary of Economic Development

Schedule a Call

Ron Wills: (240) 242-9483

[E-Mail](#) | [LinkedIn](#) | [Video](#)

[Schedule a Call to Discuss Your Business](#)